

# Xinyu FAN

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<b><u>Employment</u></b>	Assistant professor of economics, Cheung Kong Graduate School of Business	2018-
<b><u>Interests</u></b>	Game Theory, Political Economy, Organizational Economics, Economic History	
<b><u>Education</u></b>	<b>PhD in Economics</b>	2018
	<i>University of California, Los Angeles</i>	
	<b>M.A. in Economics</b>	2014
	<i>University of California, Los Angeles</i>	
	<b>Bachelor of Economics and Finance</b>	2012
	<i>The University of Hong Kong, preparatory year at Tsinghua University, Beijing</i>	

## **Publications**

**The Shaping of A Gender Norm: Marriage, Labor, and Foot-binding in Historical China**, with Lingwei Wu

Accepted at *International Economic Review*

*UniCredit Foundation - Best Paper Award on Gender Economics*

**Competence-Loyalty Tradeoff under Dominant Minority Rule**, with Shuo Chen, L. Colin Xu, and Xun Yan

Accepted at *Journal of Public Economics*

**Warcraft: Legitimacy Building of Usurpers**, with Shuo Chen

*Journal of Economic Behavior & Organization*, 2021, Vol. 184, pp. 409-431

**Strategic Promotion, Reputation, and Responsiveness in Bureaucratic Hierarchies**, with Feng Yang

*Journal of Theoretical Politics*, 2019, 31(3), pp. 286-307

## **Working Papers**

**Elite Persistence, Power Struggle and Coalition Dynamics**

**Godfather Politicians and Organized Violence**, with Shuo Chen and Xuanyi Wang

**Noble No More: Keju, Institutional Commitment, and Political Purges**, with Shuo Chen and Zhichen Huang

**Club-based Promotions: Evidence and Theory**, with Shuo Chen and Zhitao Zhu

**Influence Activities through Social Media: Evidence from Academia**, with Shuo Chen and Albert Roh

**The Emperor's Tael: Fiscal Centralization and Tax Revolts in Qing China**, with Shuo Chen and Yu Hao

**Starving and Deceiving? How Disasters Reshape Politicians' Lies**, with Shuo Chen and Xuanyi Wang

**Trade or Raid? The Tea-Horse Trades and the Sino-Nomadic Conflicts**, with Shuo Chen and Yantong Fang

### **Work in Progress**

**Monitoring Dynamics in Fighting Corruption**

**Peace and War and Peace: Social Order in Costly Struggles**

**The Swing Professionals**

**The Clash of Legitimacy (and the Remaking of Organizational Order)**, with Shuo Chen

**Law vs. Lynching: A History of Vigilantes**, with Shuo Chen and Bo Yang

**Masters of Masterpieces: Collector Changes and Social Mobility**, with Shuo Chen and Yanfei Yin

**The Fates of Founding Fathers**, with Shuo Chen, Xu Huang, and Xiaomeng Zhang

### **Reports and Media Articles**

**History of Philanthropy in China: An Incentive Compatibility Perspective**, published at *Caixin*, 2021

A series of 10 articles, with Rui Zhu and Mengjun Li

**2020 China AI Index**, published at *Bijiao*, 2021

**Understanding Family Business in China**, co-published by CKGSB and IE University, 2020

**2018 China AI Index**, published by CKGSB Center of AI and Institution, 2019

### **Cases**

**The Road to Poverty Alleviation – Xinxian, Henan**, 2019

A series with three mini-cases, in both Chinese and English, Case No. 2019-9-1-425-1e

### **Conferences**

#### **Pandemic era (2020- )**

Chicago Harris; SIOE at MIT; USC China Workshop; Yale Early Stage Scholar Workshop

#### **2019**

Econometric Society Asian Meeting; Conference on Political Selection, Peking University NSD; Chinese Economy stream, ATINER, Athens, Greece (Session Organizer); Fudan University School of Management; Fudan University School of Economics Workshop

#### **2018 and before**

Shantou University; Peking University ('18); Conference on Political Selection, Peking University NSD ('18); Ronald Coase Institute Workshop of Institutional Analysis ('17); The 5th International Workshop on Economic Analysis of Institutions, Xiamen, China ('17); Economic History Association Annual Meeting ('16); Midwest Political Science Association Annual Conference, Chicago, USA ('15)

## **Teaching**

### **At CKGSB:**

#### **Executive MBA**

Information Economics; Social Enterprises; Quantitative History and Applications 2019- 2021

#### **Global MBA**

Managerial Economics; Game Theory and Applications in Organizations 2019, 2021

#### **Finance/Chinese MBA**

Managerial Economics; Thesis Writing Workshop 2019-2022

#### **METI MBA**

Managerial Economics 2021

### **At UCLA**

#### **Interim Instructor**

Economics of E-commerce and Technology 2015, 2016

Industrial Organization 2014, 2015

#### **Teaching Assistant/Associate/Fellow**

Economics of Entrepreneurship 2015-2017

Economics of E-commerce and Technology 2013-2016

Game Theory 2015

Market Design 2016

Intermediate Macroeconomic Theory 2016

Intermediate Microeconomic Theory 2014

## **Awards**

UniCredit Foundation - Best Paper Award on Gender Economics 2020

UCLA Dissertation Year Fellowship 2017

UCLA Economic Departmental Teaching Assistantship 2013-2016

UCLA Department of Economics Excellence in Teaching, First Prize 2016

UCLA Teaching Assistant Award 2015

UCLA Economic Departmental Fellowship 2012

## **Services**

Professional: ad hoc referee for *American Journal of Political Science*, *China Quarterly*, *China Economic Frontier*

School: Interviews for EMBA, MBA, EE programs; Thesis supervisions for MBA and DBA programs